

Welcome to LANL's  
*Virtual Subcontractor Forum*  
February 18, 2021  
We will begin shortly

LOS  
ALAMOS

*Where Discoveries Are Made!*



# Forum Logistics

**Yvonne Gonzales**  
Supplier Management

# Subcontractor Forum Agenda

Forum logistics: Yvonne Gonzales

Welcome and opening remarks: Drew Fuller

Exhibit F Topics: Rich Judy & Christine Baker

Biological Resources: Chuck Hathcock

Managed Category for Construction (MCC) update: Brad Westergren

Capital Projects Work Projection – Transuranic Liquid Waste Facility (TLW): Greg Cagle

Procurement Transformation Update: Rachel Schroeder

Small business update/procurement opportunities: Chris Fresquez

Post Event Survey: Trish Alley

Closing remarks: Chris Fresquez





# Welcome and opening remarks

Drew Fuller  
Acquisitions Services Management Director



## Exhibit F Topics

**Upcoming Changes for Mobile Elevated Work Platforms  
Subcontractor ESH History Worksheet Updates**

**Rich Judy & Christine Baker**  
Industrial Safety & Hygiene

LA-UR-21-20212

# Upcoming Changes for Mobile Elevated Work Platforms

Rich Judy, LANL Deployed Construction Safety  
rjudy@lanl.gov or 505-795-5282



# Mobile Elevated Work Platforms (MEWPs)

- Formerly called Aerial Work Platforms
- ANSI updates on safe-use, training standards, design – June 1, 2020

**Not formally required by LANL in Exhibit F yet, but subcontractors are encouraged to start adopting as a best practice**



# MEWP – Safe-Use Program (ANSI A92.22)

## All users of MEWPs to develop Safe-Use Program

- Site risk assessment to ID **hazards**, evaluate **risks**, develop **controls**, and **communicate** to affected persons
- **Selection and use** of suitable MEWP
- Assessment if site **adequate to support weight** of MEWP
- **Inspections** (each use, daily, periodically, annually) & **repairs**
- Only trained and authorized persons can **operate or occupy** MEWP
- Operators **familiar with MEWP** to be used & **local site requirements**
- Trained/qualified **supervisors monitor performance of operator**
- Prevent unauthorized use of MEWP
- **Safety of persons not involved with operation** of the MEWP
- Required documentation

**LANL  
defines user  
= operators,  
occupants,  
supervisors**

# MEWP – Training Standard (ANSI A92.24)

## Extent of training for all types of boom lifts and scissor lifts

- Not just limited to MEWP operator
- **Anyone in the enclosure** is considered an **occupant**, and must have training
- Must have current & equipment-specific training
- Supervisor monitoring MEWP personnel must have current & equipment-specific training
- Best practices → equipment-specific training for spotter



The emphasis is on **equipment-specific** training. Articulating boom lifts have different controls than straight- telescoping boom lifts. Boom lift training does not transfer to scissor lift operations, or vice versa.

# MEWP – Design Standard (ANSI A92.20)

## **Manufacturer to incorporate new technology/design changes effective date June 1, 2020**

- Active platform load-sensing system
- Wind force (Interior or Exterior operations)
- Addition of toe boards, and elimination of chain entrance ‘gates’ to MEWP
- New stability test, obstruction-sensing, etc.

## **Manufacturers will write new manuals → keep a lookout**

## **MWEP equipment built after June 2020 brought onsite to LANL**

- Training on new technologies and design requirements
- Retroactive upgrades to older equipment not required (at this time)

# Corresponding Fall Protection Requirements

## Minimum Requirements for a Comprehensive Managed Fall Protection Program (ANSI/ASSP Z359.2-2017)

- Fall protection and prevention requirements
- Duties and responsibilities
- Training and evaluation
- Fall hazard survey
- Rescue procedures

**Z359.2-2017 not  
yet formally  
adopted by LANL  
– best practice**

## MEWPs and fall protection

- 100% fall protection not required on scissor lifts (Type 3, Group A)
- Boom lifts (Type 3, Group B), person can climb outside enclosure via proper shock absorbing lanyard and manufactured approved after-market anchorage point equipment

# Take-Away

**ANSI standards to be adopted with the next update to LANL policy/procedures**

- Exhibit F clauses
- LANL Fall Protection Policy

**Current implementation is encouraged as a best practice**

# QUESTIONS?



# Recent Revisions to ESH History Worksheet

Christine Baker, LANL Exhibit F Program Lead  
crbaker@lanl.gov or 505-309-1567



# Recent Revisions to ESH History Worksheet

## Exhibit F Clause F3, Subcontractor and Lower-Tier Subcontractor Minimum Performance Eligibility Factors, Attachment F3-2, ESH History Worksheet

Regulatory Action			
If value for any of the items below exceeds the ceiling limit, is supporting information attached?* <input type="checkbox"/> Y <input type="checkbox"/> N <input type="checkbox"/> NA			
LANL Acceptable Limits for Regulatory Action Against a Firm	Number	Preferred	Ceiling
Number of state or federal environmental inspections with compliance findings over the last 5 years?		0	1
Number of state or federal environmental enforcement actions over the last 5 years?		0	0
Number of OSHA fines over the past 3 years?		0	0
Number of worker fatalities over the past 3 years?		0	0
Number of NRC/Agreement State non-cited violation over the past 3 years?		0	0
Number of NRC/Agreement State notice of violation over the past 3 years?		0	0

\*Complete and submit an Exceedance Explanation and Mitigation Actions form. If there are exceedances in multiple areas, please submit separate forms for each.

**Total Recordable Case (TRC) and Days Away/Restricted/Transferred Case (DART) Rates**

**Number of Cases**

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
0	0	0	0
_____ (G)	_____ (H)	_____ (I)	_____ (J)

Transcribe values from OSHA 300A logs into fields below. The form will calculate TRC and DART rates based inputs.

(G): Total number of deaths  
 (H): Total number of cases with days away from work  
 (I): Total number of cases with job transfer or restriction  
 (J): Total number of other recordable cases

*Image from OSHA Form 300A, use as a guide in completing the information below*

Use data from OSHA 300A forms to fill in the fields (G) through (J) and hours worked.

TRC	DART
-----	------

Year 1: OSHA Forms 300 & 300A Attached  Y  N  Exempt per 29 CFR 1904.1

(G):	(H):	(I):	(J):	Hours worked:		
------	------	------	------	---------------	--	--

Year 2: OSHA Forms 300 & 300A Attached  Y  N  Exempt per 29 CFR 1904.1

(G):	(H):	(I):	(J):	Hours worked:		
------	------	------	------	---------------	--	--

Year 3: OSHA Forms 300 & 300A Attached  Y  N  Exempt per 29 CFR 1904.1

(G):	(H):	(I):	(J):	Hours worked:		
------	------	------	------	---------------	--	--

Year to date OSHA Form 300 Attached  Y  N  Exempt per 29 CFR 1904.1

3-Year Average:	0.00	0.00
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# Exceedance Explanation and Mitigation Actions Form

## **Any time a LANL acceptable ceiling limit has been exceeded**

- What item or items exceeded LANL's acceptable ceiling limits?
- What were the circumstances leading to the excessive rate?
- What steps have been taken to address the excessive rate?
- How effective have the steps taken been towards addressing the excessive rate? Please provide any data that demonstrates the effectiveness.

## **Separate form for each ceiling limit exceedance**

# LANL Review and Approval – All Subs & Lower-Tier Subs

## Up to LANL ceiling limits

- LANL safety professional

## Over any LANL ceiling limit

- Subcontract technical representative
- Group Leader from requesting organization
- Division Leader from requesting organization
- ESH representative whose expertise is related to the exceedance

**Please review lower-tier subs documentation before submitting**

# QUESTIONS?



# Biological Resources Management at LANL

**Chuck Hathcock**  
Environmental Protection and Compliance Division

Our goal is to minimize impacts to sensitive species and their habitats and to ensure all activities and operations comply with federal and state regulatory requirements for biological resources protection.

LA-UR-20-30190

# SOME OF THE BIOLOGICAL RESOURCES DRIVERS WE MANAGE

- ❑ National Environmental Policy Act of 1969 (NEPA)
- ❑ Endangered Species Act of 1973 (ESA)
- ❑ Migratory Bird Treaty Act of 1918 (MBTA)
- ❑ Bald and Golden Eagle Protection Act of 1940
- ❑ New Mexico Wildlife Conservation Act
- ❑ New Mexico Endangered Plant Species Act
- ❑ Executive Order 13186, Responsibilities of Federal Agencies to Protect Migratory Birds (January 10, 2001)
- ❑ Executive Order 13751, Safeguarding the Nation From the Impacts of Invasive Species (January 1, 2017)
- ❑ Presidential Memorandum - Creating a Federal Strategy to Promote the Health of Honey Bees and Other Pollinators (June 20, 2014)
- ❑ Various DOE Orders and memorandums of understanding



# WHAT BIOLOGICAL RESOURCES DO WE MANAGE?

Our goal is to minimize impacts to sensitive species and their habitats and to ensure all activities and operations comply with federal and state regulatory requirements for biological resources protection.

- Federally listed threatened or endangered (T&E) species
- Migratory birds
- State-listed or other sensitive species
- Promote ecological stewardship



# FEDERALLY PROTECTED SPECIES THAT OCCUR AT LANL

Mexican Spotted Owl  
(*Strix occidentalis lucida*)  
Federally listed as  
“Threatened”



Southwestern Willow  
Flycatcher  
(*Empidonax traillii extimus*)  
Federally listed as  
“Endangered”



Jemez Mountains  
Salamander  
(*Plethodon neomexicanus*)  
Federally listed as  
“Endangered”



# FEDERALLY PROTECTED SPECIES THAT OCCUR AT LANL

New Mexico Meadow Jumping Mouse  
(*Zapus hudsonius luteus*)  
Federally listed as  
“Endangered”



Western Distinct Population Segment  
of the Yellow-billed Cuckoo  
(*Coccyzus americanus*)  
Federally listed as  
“Threatened”





# Process-Based Compliance – Legal Perspective

- ❑ **In permit-based** compliance areas, the underlying law and the permit drives compliance requirements. We tend to see good understanding as:
  - Compliance requirements are clear, even to non-experts – a numeric or narrative standards appear on the face of the permit (and are often tied to associated regulations such as state water quality regulations)
  
- ❑ **In process-based** compliance areas, the underlying law and associated management plan drives compliance requirements. We tend to see less understanding as:
  - Bases for compliance requirements are less clear to non-experts – usually there is a bare-bones statute and complex regulatory/common law regime



# Habitat Management Plan

- ❑ Provides guidance by species for what, when, and where different types of activities are allowed without further review by the USFWS
- ❑ All activities that are allowed in Habitat Management Plan (HMP) have already been reviewed and concurred with by the USFWS
- ❑ Received USFWS concurrence February 1999
  
- ❑ Example requirements for the Mexican spotted owl
  - ❑ Trees larger than 9” diameter are not allowed to be removed
  - ❑ Noise greater than 6 decibels over background is not permitted in and near core habitat during the owl’s breeding season (March 1 – Aug 31).



# Consultations with the USFWS

- ❑ Biological Assessment: A document prepared for the Section 7 process under the ESA to determine whether a proposed major construction activity under the authority of a Federal action agency is likely to adversely affect listed species, proposed species, or designated critical habitat.
- ❑ Informal Consultation: whenever an action may affect but is unlikely to adversely affect a T&E species, 30-90 day USFWS review period
- ❑ Formal Consultation: whenever an action may adversely affect a T&E species, 90-180 day USFWS review period



## MIGRATORY BIRDS AT LANL



- ❑ Migratory Bird Treaty Act of 1918 (MBTA)
- ❑ Bald and Golden Eagle Protection Act (1940)
- ❑ Executive Order 13186, (2001) Responsibilities of Federal Agencies to Protect Migratory Birds
- ❑ MOU (2006 & 2013) between the DOE and the USFWS regarding the implementation of the Migratory Bird Treaty Act at DOE facilities



## DEFINITIONS

- ❑ Migratory birds are defined as all species covered by the four bilateral treaties. Generally, this includes all native birds in the U.S., except those species such as quail and turkey that are managed by individual states for hunting.
- ❑ The USFWS has statutory authority and responsibility for enforcing the Migratory Bird Treaty Act and it is unlawful “by any means or manner to pursue, hunt, take, capture [or] kill” any migratory birds except as permitted by regulations issued by the USFWS.
- ❑ Over 1000 species of birds protected under the MBTA, about a quarter are known to be in serious trouble.



# RISKS TO MIGRATORY BIRDS AT LANL

- ❑ For LANL lands, the most significant risks to migratory birds include:
  - loss, alteration, or fragmentation of habitat
  - the potential take of eggs and nestlings during operations that disturb vegetation during the breeding season
  - mortality resulting from collisions with building windows and guyed towers
  - collisions and electrocutions on power lines



# Nests in a building or piece of equipment

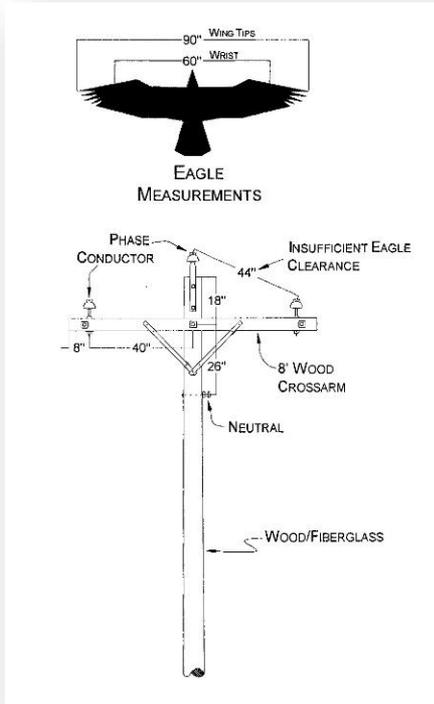
- ❑ If you see a bird nest around your workplace that has been or will be disturbed, or if you are conducting work outside that may affect a bird or its nest, contact LANL Pest Control or LANL biologists so that they can determine the best course of action.
- ❑ LANL must comply with federal laws, so it is important to be aware of birds and their nests. Never hesitate to contact a biologist. LANL must report unpermitted takings to the USFWS and federal law enforcement.



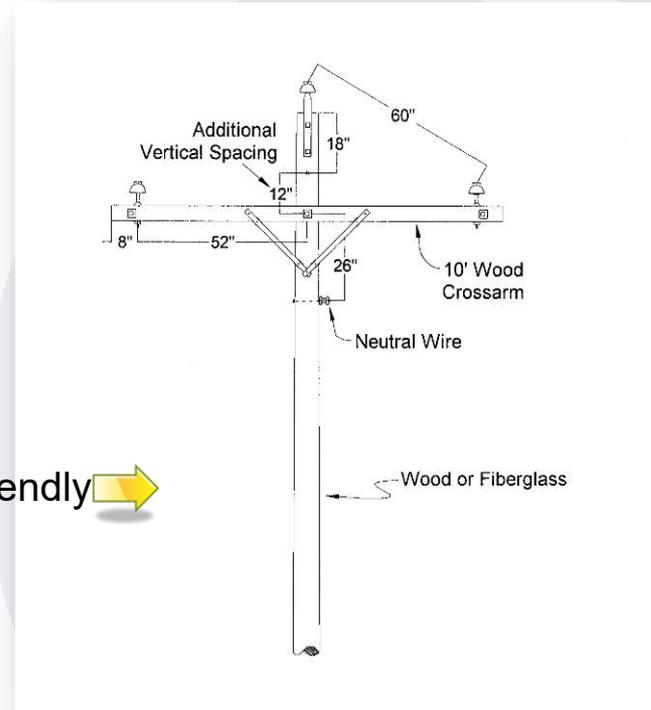
# Problematic nests



# EXAMPLE: POWER POLE DESIGNS & RETROFITTING



Raptor friendly 



# QUESTIONS AND CONTACT INFORMATION

## Biological Resources Management SMEs

Chuck Hathcock (hathcock@lanl.gov) 665-3366

Brent Thompson (bthompson@lanl.gov) 667-5376

Audrey Sanchez (audrey\_a@lanl.gov) 665-3846





# Managed Category for Construction (MCC) Update

**Brad Westergren**  
Acquisition Services Management Capital Projects

LA-UR-21-20446

# Managed Category for Construction

## Design-Build Awardees

- Demolition and Decontamination (D&D) of various facilities
  - Los Alamos Technical Associates, Inc.
    - Carl A. Beard – Chief Operating Officer
    - [cbeard@lata.com](mailto:cbeard@lata.com)
  - Perma-Fix Environmental Services, Inc.
    - Tracey Spencer – Contract Administration Manager
    - [tspencer@perma-fix.com](mailto:tspencer@perma-fix.com)
  - SIS-CTI LLC.
    - Peter Fant – Manager
    - [pfant@saniscvs.com](mailto:pfant@saniscvs.com)
- Modular office / laboratory facilities (Design, fabrication, supply, install)
  - Adamo Security Group
    - Joshua Godknecht
    - [JGodknecht@adamosecurity.com](mailto:JGodknecht@adamosecurity.com)
  - Ramtech Building Systems, Inc.
    - Matthew Slataper
    - [matt@ramtechgroup.com](mailto:matt@ramtechgroup.com)
  - RedGuard, LLC.
    - Ross Draney
    - [rossd@coversix.com](mailto:rossd@coversix.com)
- Electrical/Systems (Construction, maintenance, and alterations)
  - Beltline Electric Co., Inc.
    - Jason Siener
    - [jsiener@beltlineservices.com](mailto:jsiener@beltlineservices.com)
  - Northridge Electric
    - Mark DeMoss
    - [mdemoss@burgosgroup.com](mailto:mdemoss@burgosgroup.com)
  - RG Construction Services, LLC.
    - John McKinstry
    - [john@rgcsnm.com](mailto:john@rgcsnm.com)

# Future Managed Category for Construction (MCC) Design-Build (D-B) Awards, Planning Estimation

- February-March
  - General Construction (Design-Build, Design-Bid-Build, Build construction, maintenance, and alteration of various facilities)
  - Asphalt paving
- March-April
  - Fire Suppression, Fire Protection
  - Mechanical Systems (construction, repairs, alteration and maintenance)

# Earliest Future MCC D-B Task Order (TO) Requests for Proposal (RFP), Planning Estimation

- January
  - Demolition and Decontamination (D&D) of various facilities
- February-March
  - Modular office / laboratory facilities (Design, fabrication, supply, install)
  - Electrical/Systems (Construction, maintenance, and alterations)
- March-April
  - General Construction (Design-Build, Design-Bid-Build, Build construction, maintenance, and alteration of various facilities)
  - Asphalt paving
- April-May
  - Fire Suppression, Fire Protection
  - Mechanical Systems (construction, repairs, alteration and maintenance)

# Questions



Brad Westergren  
westergren@lanl.gov



# Forecast Procurement Opportunities Transuranic Liquid Waste Facility (TLW)

Greg Cagle  
Project Integration - Manager of Construction

LA-UR-21-21527

# Forecast Procurement Opportunities – Transuranic Liquid Waste Facility (TLW)

## Scope Of Work:

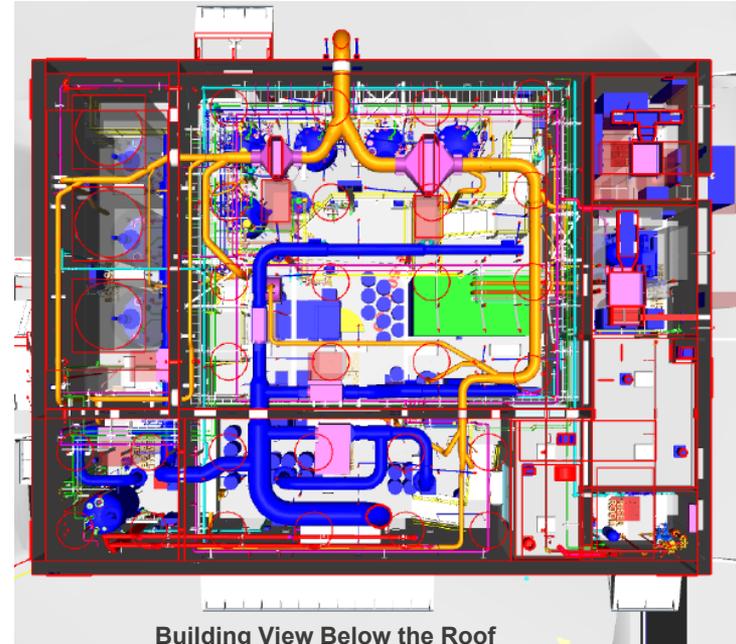
- ❖ 4144 Square foot pre-cast concrete building
- ❖ Single level with small Mezzanine on one side and lower level influent level on other side
- ❖ One large process area room with numerous support rooms: lockers/changing room/bathrooms, equipment rooms, influent tank area and drum prep area
- ❖ Associated utility improvements: domestic/fire water, liquid waste lines, electrical, telecom, sewer, storm drain
- ❖ Exterior utilities have to be phased to allow access to surrounding buildings and not disrupt existing operations or fire lanes
- ❖ Major equipment: evaporator, drum tumbler with enclosure, media filter, tanks, HEPA filter, chillers

## By Others

- ❖ Design
- ❖ LANL to conduct utility location and tie-in to active utilities, and installation of radiation monitoring equipment, telecom, and security systems

## Execution strategy:

- ❖ Full and open Competition, Not under MCC.
- ❖ Competitive Firm Fixed Lump sum, Best Value
- ❖ 24 Month construction with 6 months of startup and testing support



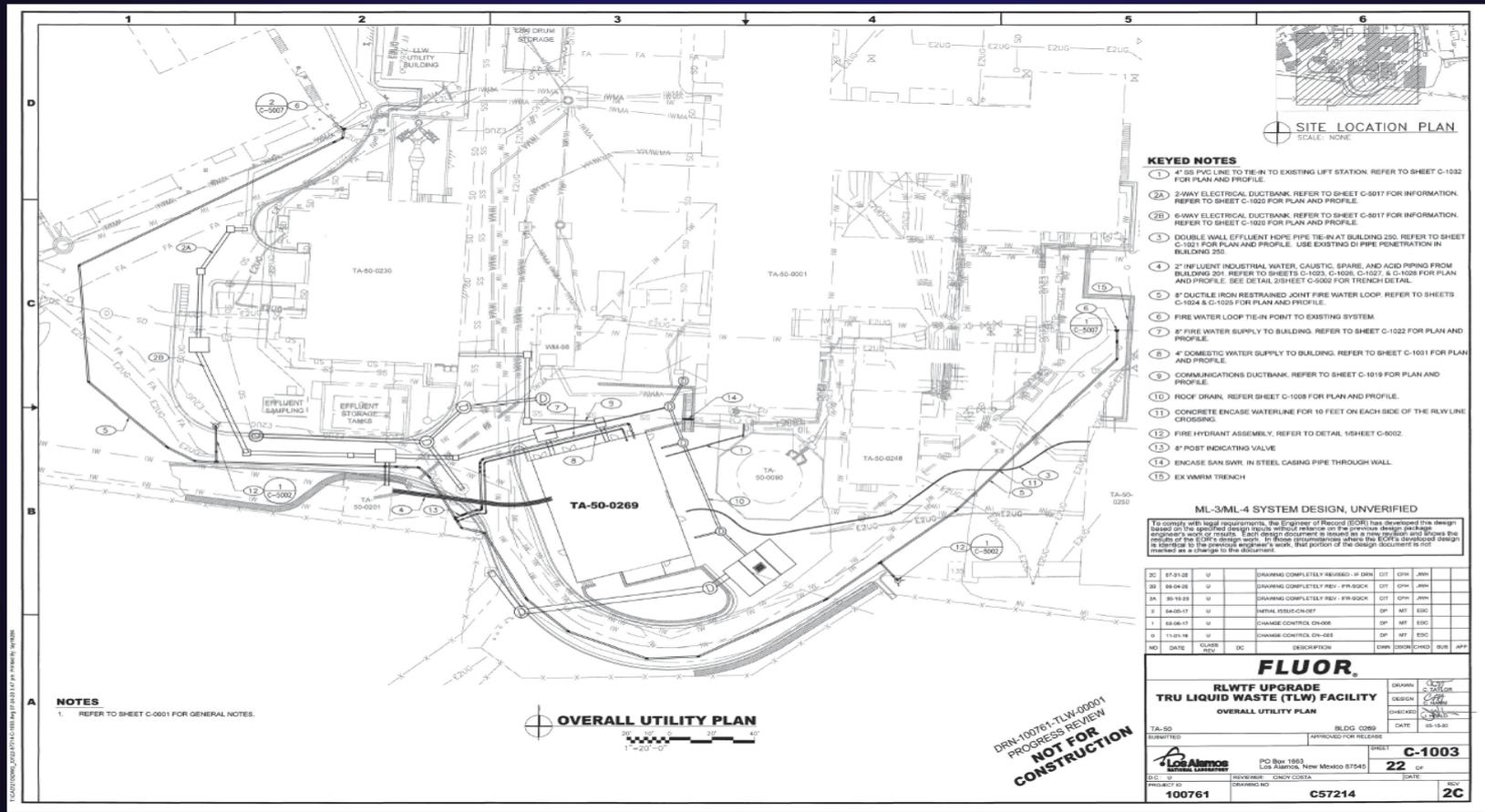
# Transuranic Liquid Waste Facility (TLW)

## Execution Complexities

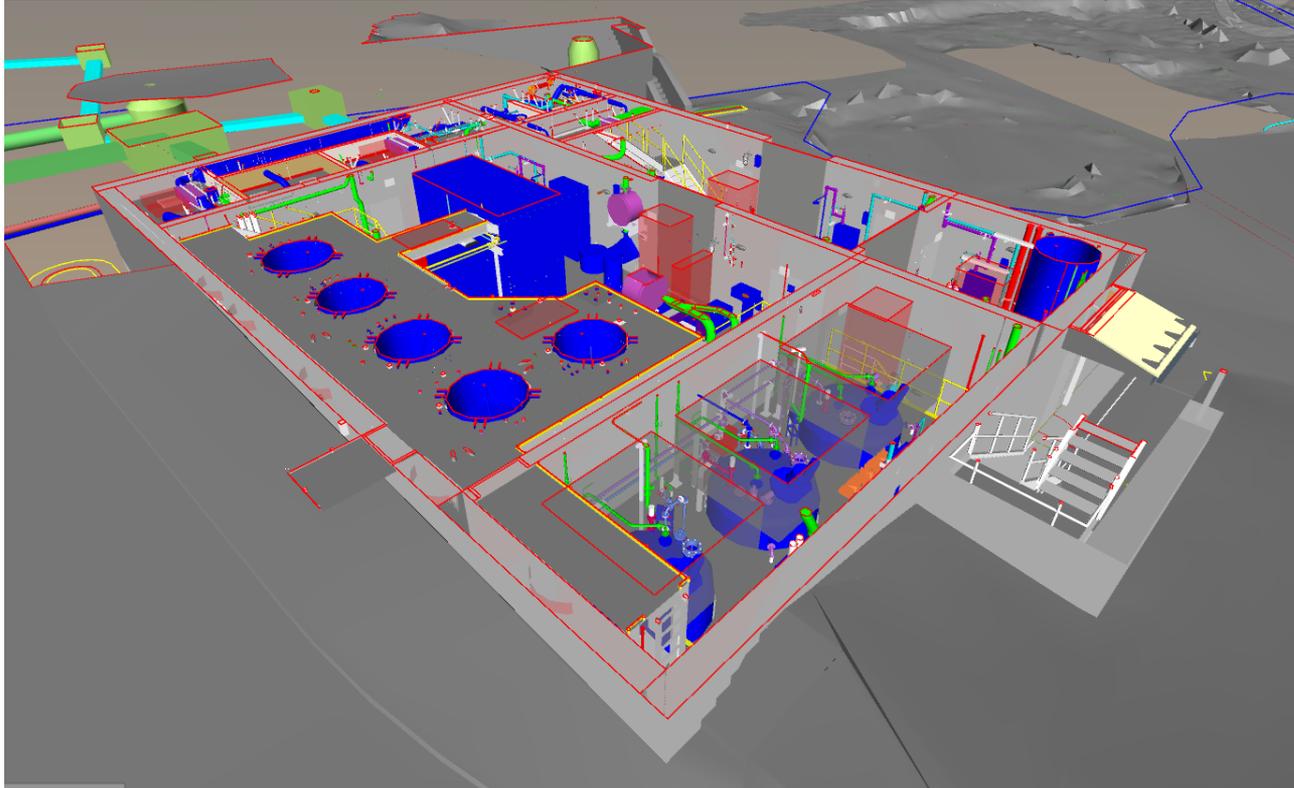
- Graded approach to NQA-1 requirements, LANL ML-3 quality program
- Congested construction area with little on-site storage area
- Proximity to road may require engineered shoring system
- Weather considerations
  - Civil/structural takes place over winter months.
  - Monsoon season, July – September
  - Spring winds can limit lift and crane work
  - Site weather protection is imperative



# Associated Utility Improvements



# Inside Building Overview

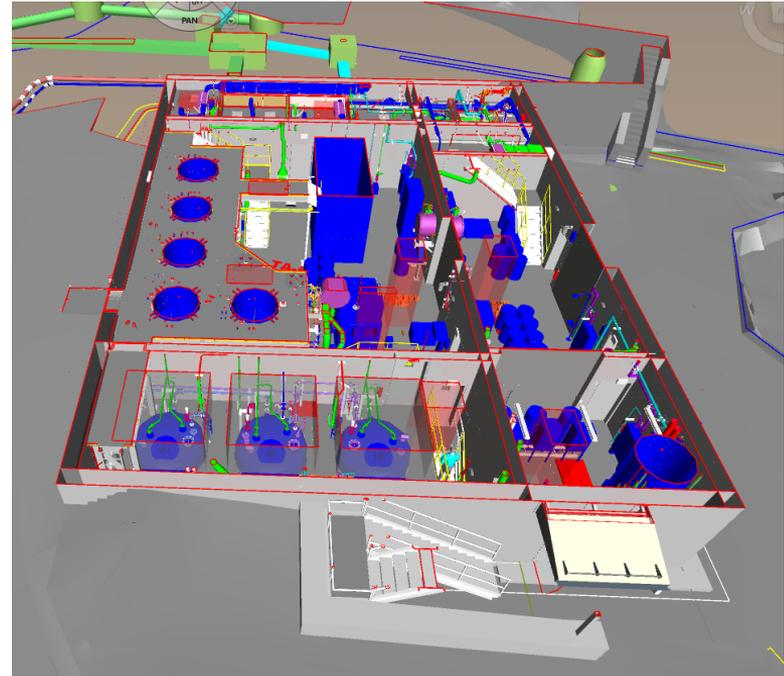
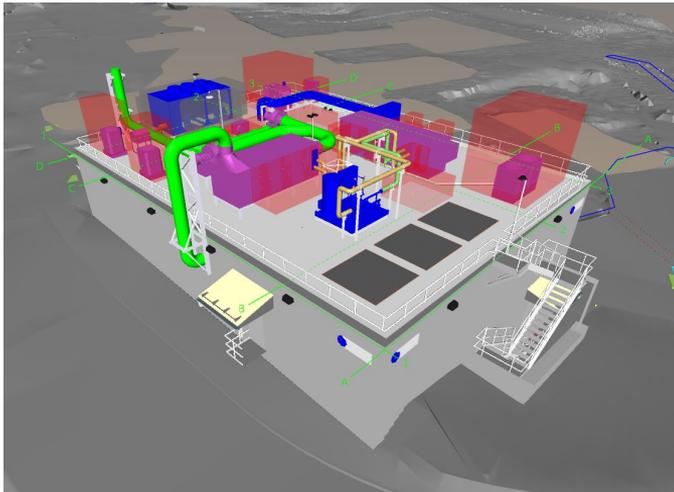


# Transuranic Liquid Waste Facility (TLW)

## High Level Schedule:

- ❖ RFP Phase – 3rd Quarter 2021
- ❖ Notice of Award – 4th Quarter 2021
- ❖ Project Kick Off – 4th Quarter 2021

Procurement Specialist: Joan Howard - [jdhoward@lanl.gov](mailto:jdhoward@lanl.gov)



# QUESTIONS?





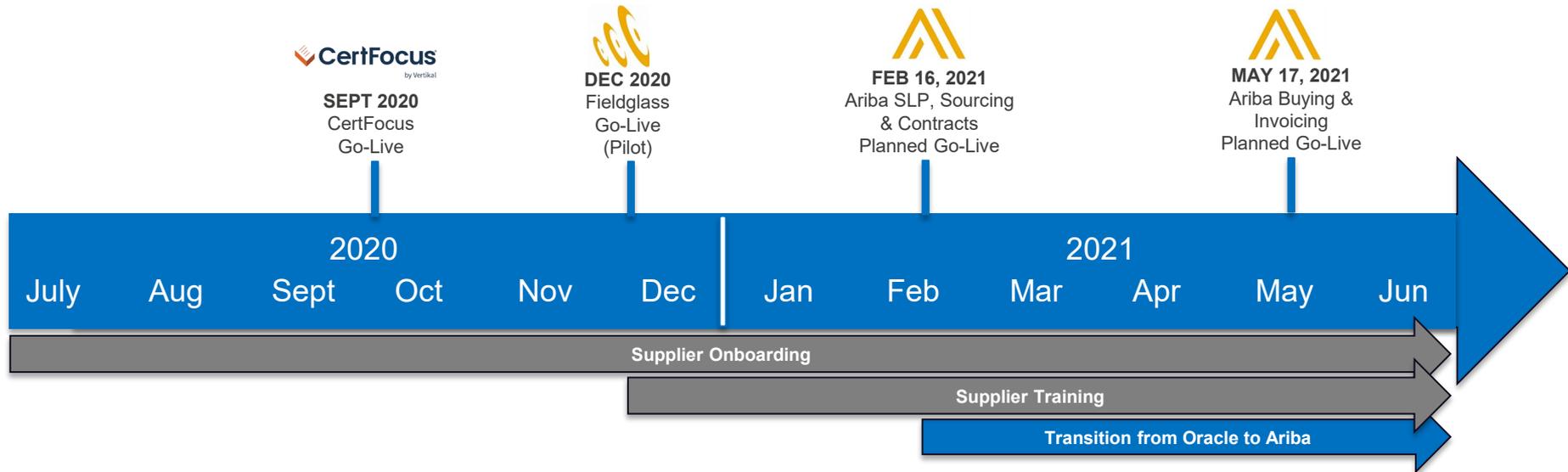
# Procurement Transformation Update

Rachel Schroeder  
LANL Transformation Manager  
Acquisitions Services Management Division

LA-UR-21-20450

# NEW SOLUTIONS TIMELINE AND ROLL OUT

We are rolling out the new systems in a phased approach as shown in the timeline below. We need all suppliers to be ready for the Go-Live dates.

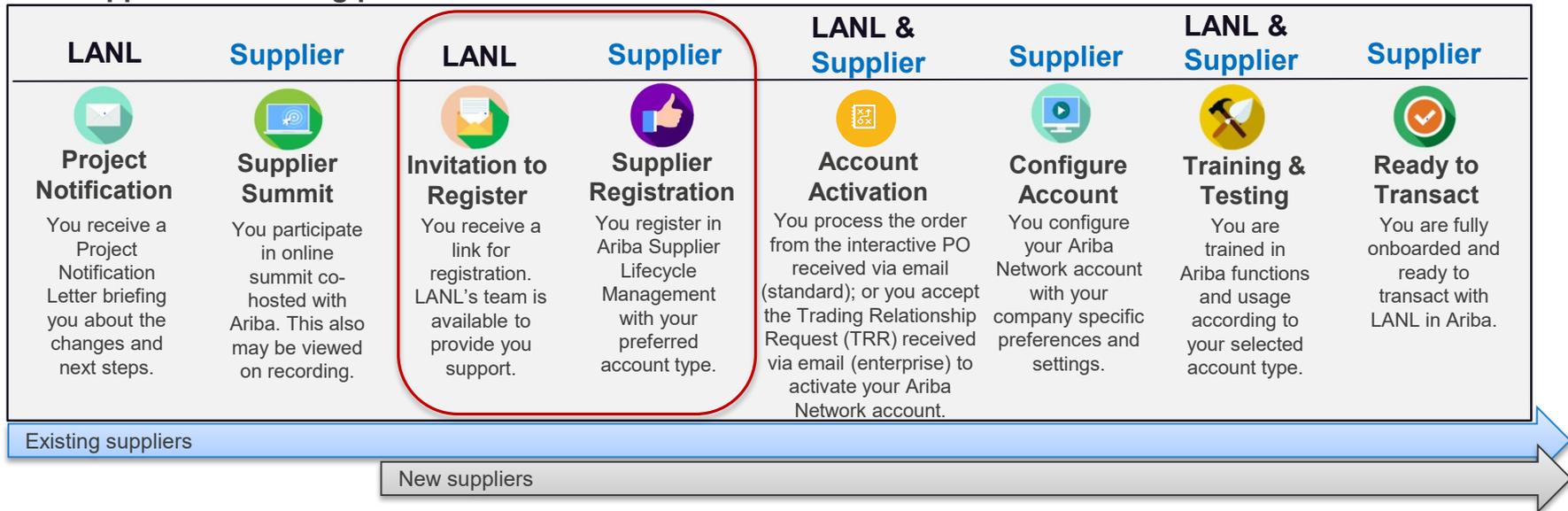


**We are committed to supporting suppliers during this transition; and we will continue to communicate about actions required and timing**

# A CALL TO ACTION

To be ready to transact with LANL in Ariba on Feb. 16, suppliers need to have an Ariba Network account and complete the supplier registration questionnaire. All suppliers are eligible to register at this time. **LANL needs contact information for supplier Ariba administrator.**

## The supplier onboarding process



**Resources are available to assist with supplier registration**



# LEARN MORE

Visit LANL's website to learn more about our Procurement Transformation initiative:

[lanl.gov/business](http://lanl.gov/business)

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[Procurement Transformation](#)  
[Supplier Diversity](#)  
[Supply Chain Principles](#)
- SUPPLIER RESOURCES

Visit LANL's Ariba Supplier Information Portal to find Ariba training, resources and guides:

[support.ariba.com/item/view/186986](http://support.ariba.com/item/view/186986)

Los Alamos NATIONAL LABORATORY EST. 1945

Welcome to the Supplier Information Portal

SAP Ariba

Welcome to the LANL Supplier Information Portal. This portal provides information for all suppliers that are conducting business with LANL. For our suppliers, this means that the traditional way of interacting with us, is changing fundamentally. On this site you will find information regarding the transformation and hopefully answers to many of your questions.

What information are you looking for?

	<a href="#">Project Notification Letter - Enterprise</a> <a href="#">Project Notification Letter - Standard</a>		<a href="#">Enterprise Account Summit with Q&amp;A</a> <a href="#">Standard Account Summit with Q&amp;A</a>		<a href="#">Ariba Network Account Configuration Training</a>
	<a href="#">Live Demos</a> <a href="#">Useful Links</a>		<a href="#">How to use the Help Center and Other Support Options</a>		<a href="#">Fees</a>
	<a href="#">Integration &amp; Catalog</a> Catalog & Integrations processes for transacting via the Ariba Network. <a href="#">Catalog Portal Link</a> <a href="#">Integration Portal (coming soon)</a>		<a href="#">LANL FAQs</a>		<a href="#">Standard Account Welcome Page</a> <a href="#">Standard Account InfoPack</a> <a href="#">Quick Reference Training Clips</a>



For questions or technical support, please contact the LANL Supplier Management team at [aribasuppliers@lanl.gov](mailto:aribasuppliers@lanl.gov)

# QUESTIONS?





# Small business update/procurement opportunities

**Chris Fresquez**

Supplier Management Manager/Small Business Program Manager

LA-UR-20-30288

# Los Alamos National Laboratory



- ~ 36 square miles,
- 2,000 individual facilities with 8M sq. feet
  - 47 technical areas
  - 40% are more than 40 years old
- 12,000+ Employees
- 268 miles of roads (100 paved)
- Weapons R&D Research
- Operated by Triad National Security, LLC - Prime Contractor to DOE/NNSA



# Updates

- **FY2021 Small Business Goals & Statistics**
- **Regional Purchasing Preference**
- **Forecast Procurement Opportunities**
- **Upcoming Outreach Events**

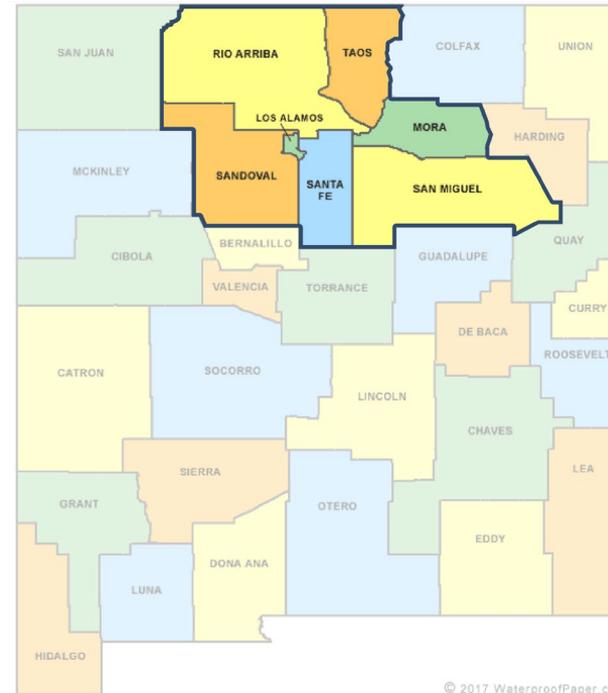
# FY2021 Small Business Goals & Statistics

Small Business Categories	FY 2021 Goals	FY 2021 Accomplishments (through January 2021)
Small Business	63.70%	75.0%
Small Disadvantaged Business	27.50%	14.8%
Woman Owned Small Business	19.50%	17.2%
HUBZone Small Business	4.95%	5.7%
Veteran Owned Small Business	8.50%	7.3%
Service Disabled Veteran Owned Small Business	4.70%	3.5%

# Regional Purchasing Preference

## 7 NNM Counties

- Los Alamos
- Mora
- Rio Arriba
- Sandoval
- San Miguel
- Santa Fe
- Taos



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# Forecast Procurement Opportunities



# Forecast Procurement Opportunities

Statement of Work:

**Cellular Service Provider**

NAICS Code: **517312 Wireless Telecommunications Carriers**

Set-aside Type: **TBD**

Special Requirements/Conditions: **GSA Federal Supply Schedule Holder**

Estimated Dollar Value: **\$<30M**

Term: **TBD**

RFP/RFQ Target Issuance: **2<sup>nd</sup> Qtr FY2021**

Forecasted Award Date: **3<sup>rd</sup> Qtr 2021**

Contact Information: **Patrick Padilla, [papadilla@lanl.gov](mailto:papadilla@lanl.gov)**

Web link: **<https://www.lanl.gov/business/procurement-opportunities.php>**



# Forecast Procurement Opportunities

Statement of Work:

**Protective Force Services**

NAICS Code: **561612 - Security Guards and Patrol Services**

Set-aside Type: **TBD**

Special Requirements/Conditions: **Extensive Experience**

Estimated Dollar Value: **\$<500M - Five Year Term**

Term: **5 Year base with option periods**

RFP/RFQ Target Issuance: **3<sup>rd</sup> Qtr FY 2021**

Forecasted Award Date: **3<sup>rd</sup> Qtr FY 2022**

Contact Information: **Janneke Rasmussen, [janneke@lanl.gov](mailto:janneke@lanl.gov)**

Web link: **<https://www.lanl.gov/business/procurement-opportunities.php>**



# Forecast Procurement Opportunities

## Statement of Work:

**Electronic Software Distribution - ESD – Provider,**

**Master contract to include all software that is distributed throughout the Lab using our ESD system**

**NAICS Code: TBD**

**Set-aside Type: TBD**

**Special Requirements/Conditions: (TBD)**

**Estimated Dollar Value: \$<50M**

**Term: Multi Year**

**RFP/RFQ Target Issuance: 2nd Qtr 2021**

**Forecasted Award Date: (4<sup>th</sup> Qtr FY2021)**

**Contact Information: TBD**

**Web link: <https://www.lanl.gov/business/procurement-opportunities.php>**



# Forecast Procurement Opportunities

## Statement of Work:

### Analytical Laboratory Services

- NAICS Code: **541380 - Testing Laboratories**
- Set-aside Type: **TBD**
- Special Requirements/Conditions:
  - Capability to manage a large stable of analytical laboratories able to complete the many and varied analytical tests required by LANL.
  - Subcontractors serving LANL must be accredited by NELAC and shall have successfully passed a DOE Consolidated Audit Program (DOECAP) audit.
  - The subcontractors performing analyses in support of LANL industrial hygiene programs must be American Industrial Hygiene Association (AIHA) certified, and subcontractors supporting personnel monitoring programs must be Department of Energy Laboratory Accreditation Program (DOELAP) approved.
  - All accreditations and certifications shall remain current and on file.



Estimated Dollar Value: **\$<4M**

Term: **Multi Year Award**

RFP/RFQ Target Issuance: **2<sup>nd</sup> Qtr FY2025)**

Forecasted Award Date: **4<sup>th</sup> Qtr FY2025)**

Contact Information: **Andre Clark, [aclark@lanl.gov](mailto:aclark@lanl.gov)**

Web link: **<https://www.lanl.gov/business/procurement-opportunities.php>**

# Forecast Procurement Opportunities

Statement of Work:

**LA Omega Bridge Inspection**

NAICS Code: **541330 Engineering Services**

Set-aside Type: **TBD**

Special Requirements/Conditions: **TBD**

Estimated Dollar Value: **\$<100K**

Term: **TBD**

RFP/RFQ Target Issuance: **TBD**

Forecasted Award Date: **TBD**

Contact Information: **Mark Gonzales**; [mgonzalez@lanl.gov](mailto:mgonzalez@lanl.gov)

Web link: <https://www.lanl.gov/business/procurement-opportunities.php>



# Forecast Procurement Opportunities

Statement of Work:

**Lower Tier Subcontractors – Mechanical, Civil, Electrical, Etc.**

NAICS Code: **Assorted**

Set-aside Type: **Small Business Set Aside**

Special Requirements/Conditions: **Willingness to work with MATOC/MCC Subcontractor**

Estimated Dollar Value: **TBD**

Term: **Duration of MATOC Subcontracts**

RFP/RFQ Target Issuance: **Ongoing**

Forecasted Award Date: **Ongoing**

Contact Information: [business@LANL.gov](mailto:business@LANL.gov)

Web link: <https://www.lanl.gov/business/procurement-opportunities.php>



# Forecast Procurement Opportunities

Statement of Work:

**TLW Facility**

NAICS Code: **TBD**

Set-aside Type: **TBD**

Special Requirements/Conditions: **TBD**

Estimated Dollar Value: **\$<25M**

Term: **TBD**

RFP/RFQ Target Issuance: **3rd - 4<sup>th</sup> Qtr FY2021**

Forecasted Award Date: **FY2021**

Contact Information: **TBD**

Web link: **<https://www.lanl.gov/business/procurement-opportunities.php>**

# Sources Sought

## Statement of Work:

**Service representatives able to represent Trane, Eaton, Thyssen Krup**

**NAICS Code: TBD**

**Set-aside Type: TBD**

**Special Requirements/Conditions: Able to perform work, install, testing, train, etc. as approved Manufacturer Representative**

**Estimated Dollar Value: \$TBD**

**Term: TBD**

**RFP/RFQ Target Issuance: TBD**

**Forecasted Award Date: TBD**

**Contact Information: Eaton - Janneke Rasmussen, [janneke@lanl.gov](mailto:janneke@lanl.gov)**

**Contact Information: Trane - Janneke Rasmussen, [janneke@lanl.gov](mailto:janneke@lanl.gov)**

**Contact Information: Thyssen Krup - Janneke Rasmussen, [janneke@lanl.gov](mailto:janneke@lanl.gov)**

**Web link: <https://www.lanl.gov/business/procurement-opportunities.php>**



# Forecast Procurement Opportunities – SCMC

Supply Chain Management Center -  
Web Address: [theSCMCgroup.com](http://theSCMCgroup.com)

Opportunities:

**International Translation Services – Anticipated RFP January 2021**

Contact Information: [pdiego@kcncs.doe.gov](mailto:pdiego@kcncs.doe.gov)

**Architectural/Engineering Services – Phase 1 – Anticipated RFP February 2021**

Contact Information: [jdetten@kcncs.doe.gov](mailto:jdetten@kcncs.doe.gov)

**Architectural/Engineering Services – Phase 2 – Anticipated RFP November 2021**

Contact Information: [pdiego@kcncs.doe.gov](mailto:pdiego@kcncs.doe.gov)

**CISCO Networking Equipment – Anticipated RFP January 2021**

Contact Information: [kcassell@kcncs.doe.gov](mailto:kcassell@kcncs.doe.gov)

**Managed Print Services – Anticipated RFP February 2021**

Contact Information: [pdiego@kcncs.doe.gov](mailto:pdiego@kcncs.doe.gov)



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# Upcoming Outreach Events

## LANL Virtual Subcontractor Forums

- Monthly

## Third Thursday of the month (dates subject to change)

- March 18, 2021
- April 18, 2021

## Other upcoming events:

- March 24 KCNSC HUBZone event
- March 31 ETEBA event
- August DOE Annual SB event – Albuquerque, NM

# QUESTIONS?





# Post Event Survey

**Trish Alley**  
Supplier Management

# Survey data points

- Company Name
- Point of Contact First and Last Name
- Point of Contact Title
- Point of Contact E-mail address
- Point of Contact phone number
- Have you attended an Ariba Supplier Summit hosted by LANL?





## Closing

**Chris Fresquez**

Supplier Management Manager/Small Business Program Manager